



ARABIA'S PREMIER DESTINATION MANAGEMENT COMPANY

UAE | OMAN | JORDAN



WHO WE ARE

For 25 years, Desert Adventures has been a **premier DMC partner to tour operators and travel agencies worldwide**, by offering superior destination management services for FIT, VIP, and Leisure Group travel in the UAE, Oman and Jordan.

Our depth of local expertise, vast global reach, strong industry relationships and direct integrations with hotels, attraction suppliers, and key players in the global travel industry – including government and tourism authorities – have enabled us to deliver a high standard of destination services, which can be customized for specific markets and individual client needs. In addition, our robust B2B booking engine and XML integration makes it extremely easy to book an exceptional adventure for your clients.



THE DESERT ADVENTURES ADVANTAGE

25
YEARS
IN BUSINESS

(AN ACKNOWLEDGED
LEADER IN DMC
SERVICES FOR DUBAI,
OMAN AND JORDAN)



GROWING
INTERNATIONAL
FOOTPRINT

(WITH REPRESENTATION
OFFICES IN EVERY MAJOR
REGION AROUND THE
WORLD)



SOLID
INDUSTRY
NETWORK

(1,000+ HOTEL &
EXCURSION PARTNERS;
STRONG TIES WITH GOV'T
& TOURISM AUTHORITIES)



EXTENSIVE
PORTFOLIO OF
UNIQUE PRODUCTS

(HUNDREDS OF TOURS,
ATTRACTIONS, CURATED
TOUR PACKAGES FOR FIT
AND GROUPS, AND
PREMIER GROUND
FACILITIES)



MULTILINGUAL
TEAM OF INDUSTRY
EXPERTS

(COMPRISED OF NEARLY
200 PROFESSIONALS,
WITH MARKET SPECIFIC
TEAMS PROVIDING END-
TO-END SUPPORT FOR
OUR TRAVEL PARTNERS)



VIP
SPECIALIZED
SUPPORT FOR VIP
GUESTS

(DEDICATED TEAM FOR
ENSURING ALL VIP GUEST
BOOKINGS ARE TREATED
WITH THE UTMOST CARE
AND PRECISION)

OUR TEAM

Desert Adventures prides itself on its diverse, multilingual workforce of nearly 200 employees that represent over 30 different nationalities.

Our teams provide an unmatched level of personalized service in various languages, which include English, French, Spanish, Portuguese, and Russian. In addition, we are also represented locally in key markets across the world which include the UK, Ireland, France, Belgium, Spain, Portugal, Germany, Switzerland, Austria, Russia, Brazil, Argentina, USA, Canada, and India.



Peter Payet
CEO



Samir Mehta
COO



Tarek Al Ghar
Director of Sales
CIS, CEE, GCC, MENA



Loai Al Najdawi
General Manager –
Oman & Jordan



Chris Farrell
Director of Sales
Continental Europe, Sports



Alex Rodrigues
Director of Sales
Americas, Spain, Portugal

OUR SERVICES

HOTEL ACCOMODATIONS

Desert Adventures has established solid relationships with key decision makers with all our partner hotels. This has ensured that our partners always receive the best available rates for any accommodation request.

**WE ARE PARTNERED
WITH 700+ HOTELS &
RESORTS ACROSS UAE,
OMAN & JORDAN**



OUR SERVICES

HOTEL ACCOMODATIONS

OUR KEY HOTEL PARTNERS INCLUDE



OUR SERVICES

MEET & GREET SERVICES

Upon arrival, all our guests are met by an airport representative, and are handed a customized welcome kit that includes their itinerary, a visitor guide to the destination, a detailed tourist map, and their transfer, tour and/or excursion vouchers, if applicable.

Added services include:

- Arrival meet and greet services, which include assistance with immigration services, luggage collection, and escort to transfer services.
- Departure meet and greet services, which include assistance with check-in, immigration formalities, security checkpoints luggage handling, and boarding gate.
- Premium meet and greet services include access to lounges and VIP treatment.



OUR SERVICES

TRANSFER SERVICES

Desert Adventures operates a full fleet of modern vehicles, that include private sedans, VIP luxury sedans, SUVs, Minivans, Minibuses, and 50-seater coaches. We have the capabilities to provide transfers for all travel requirements that range from Ultra VIP clientele to large groups up to 2,000 people.



OUR SERVICES

TOURS & EXCURSIONS

Desert Adventures offers approximately 300 excursion activities across UAE, Oman, and Jordan, which are representative of the best experiences each of our destinations have to offer.



GUIDED CITY TOURS & DAY TRIPS

Desert Adventures offers a variety of tours and day trips, right from the Modern Dubai city tour, to a day trip along Oman's coastal road, to Jordan's UNESCO world heritage sites, with a certified Russian-speaking guide.



TOP ATTRACTIONS & ACTIVITIES

Desert Adventures is partnered closely with all the top attraction suppliers in the region, thus offering highly competitive rates for popular activities such as the Desert Safari, At The Top Burj Khalifa, and more.



OUT-OF-THE-BOX EXPERIENCES

The Desert Adventures team is always on the look out for new and interesting experiences in each of our destinations, and are able to customize destination experiences for travelers looking for unique adventures.

OUR SERVICES

LEISURE GROUP MANAGEMENT

Desert Adventures has a dedicated team of group specialists, who are capable of managing the logistics of groups from 10 - 2,000 guests. These include:

- Accommodation In any category hotel, transfer services and excursion activities at highly competitive rates
- Packaged programs for charter groups, and scheduled departures
- Tailor-made services for special group programs



OUR SERVICES

PREMIER VIP/LUXURY TRAVEL SOLUTIONS

At Desert Adventures, we have built a reputation for providing tailor-made luxury travel programs for VIP clientele from around the world, which have high-level dignitaries and celebrities.

With a team of highly experienced industry veterans, who collectively have decades of luxury travel experience, Desert Adventures formed Platinum Destination Services as a dedicated service for clients seeking exclusivity and highly personalized travel programs.



OUR SERVICES

VIP TRANSFERS & TOURS

In addition to our standard range of vehicles, Desert Adventures operates a line of luxurious vehicles, which include the BMW 7 series, Mercedes S, Audi 8, as well as ultra luxurious vehicles, which include the Bentley Flying Spur and Rolls Royce Phantom.

Desert Adventures also provides fully customizable guided tours in any of our luxury vehicles. Vehicles can be booked with a uniformed chauffeur/ professional guide. Guests will also have exclusive access to dining venues and city hotspots.



DEDICATED VIP TEAM

Desert Adventures' dedicated VIP team is comprised of specialised senior travel consultants who cover five different languages. Constantly tuned-in everything that new and unique within our destinations, the team is mandated to provide bespoke experiences and added services, while going above and beyond to ensure that the guests' stay is nothing short of exceptional.

STANDARD PROCEDURES FOR OUR DEDICATED VIP TEAM



ONE POINT OF CONTACT

Both travel partners and guests on the ground will have a singular point of contact for any concerns, in order to minimize any chance of discrepancies during the stay.



PRE-ARRIVAL CHECKS

A dedicated Liaison Executive will perform a minimum of 3 pre-arrival checks on all guest touchpoints and requests to ensure no detail has been overlooked.



PERSONALIZED ITINERARIES

A content rich itinerary will be built specifically for each VIP program, and will feature details on every aspect of their stay.



ARRIVAL CONFIRMATION

Guests will be contacted by a Desert Adventures representative during their first day in-resort. Upon the meeting and check-in, a separate message will be sent to the travel partner confirming the guest's arrival and status

CASE STUDY

PRIVATE JET TOUR FOR LUXURY TOUR OPERATOR

Desert Adventures was recently given the opportunity to provide destination services for an exclusive private jet tour program, which was organized by a renowned tour operator that specializes in one-of-a-kind luxury travel programs. The private jet program offered guests the opportunity to explore several destinations around the world providing its guests with immaculately choreographed adventures and exclusive services. The program included a three-night stay in Abu Dhabi, for which Desert Adventures was appointed as the local service provider. Our ability to build a unique itinerary packed with insider access, fine dining and invitation-only cultural events, which delivered on the brand's exceptional promise, not only helped us exceed our client's expectations but left an indelible impression among their guests.



CASE STUDY

PRIVATE JET TOUR FOR LUXURY TOUR OPERATOR

Key highlights from the program we developed included the following:

- Accommodations in private villas at the Ritz Carlton Grand Canal, Abu Dhabi, which included a private welcome ceremony and VIP check-in process
- Creating unprecedented VIP access to cultural monuments that included private tours of Sheikh Zayed Grand Mosque, a private cocktail event at Louvre Abu Dhabi, and a private lunch at Qasr Al Watan.
- Guests were allowed to choose from various tailor-made activities, which included a seaplane flight, camel polo tournament, cultural tour of Dubai, a private tour of the world's only Falcon hospital, and much more. This was followed by an exclusive desert safari with a sundowner in the dunes that was set up with bespoke tents and various entertainment activities.



OUR PRODUCT OFFERINGS

In addition to personalized travel programs, Desert Adventures offers a range of standardized products for FIT and group travel, which include our destinations' best-selling activities, accommodation options, and our essential ground services at highly competitive rates.

1. Holiday Packages

Desert Adventures offers various all-inclusive holiday packages that are ideal for all kinds of travellers who are budget conscious yet want to experience the best our destinations have to offer.



Stopovers



Family Retreats



Romantic Getaways



Adventure & Sports

OUR PRODUCT OFFERINGS



2. Scheduled Departures Program

Our most cost-efficient product, Desert Adventures offers a scheduled departure programs starting from 10 passengers, which include stays in select partner hotels, return transfers throughout the program, and essential excursion activities that showcase the best of our destinations.

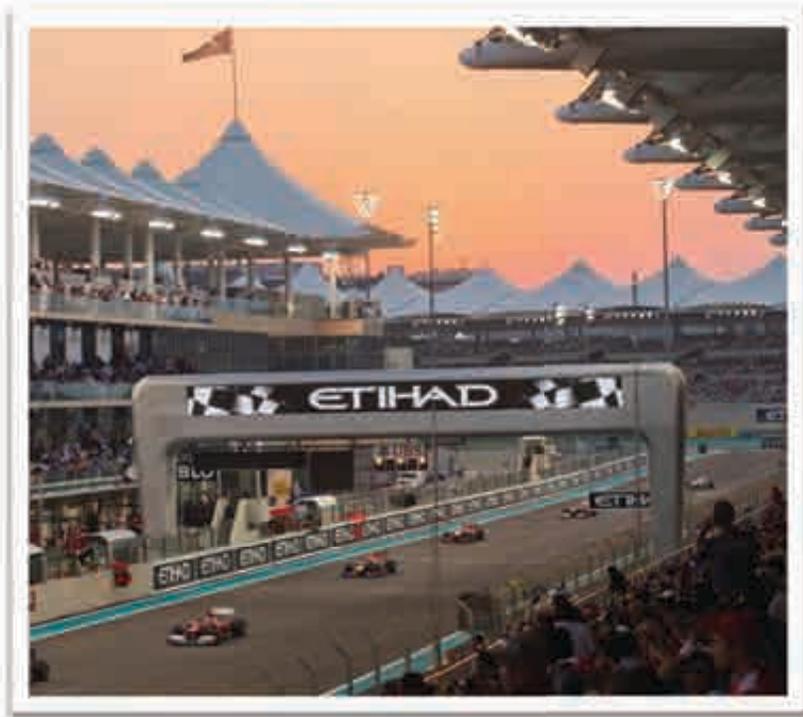
OUR PRODUCT OFFERINGS



3. Golf Holidays

Desert Adventures operates a dedicated sports team, who are capable of creating custom golf holiday packages, which include 5 or 7-night packages that include 3 or 5 rounds at world-class golf courses, some of which are host to the major tournaments by the PGA European Tour.

OUR PRODUCT OFFERINGS



4. Sporting Events

The UAE is host some of the biggest sporting events in the world, which include the Abu Dhabi F1 Grand Prix, Golf European Tour, Dubai World Cup (Horse Racing), Rugby 7s, and so much more. Desert Adventures is an official reseller for all these major events, with our dedicated sports team creating complete packages around these events.

OUR B2B TECHNOLOGIES

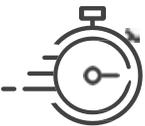
B2B PORTAL FOR TRAVEL PARTNERS

All of Desert Adventures' products and services in the UAE, Oman, and Jordan* can now be booked through our B2B portal. Our system gives you access to the best static and dynamic rates instantly, 24 hours a day, 7 days a week, with immediate confirmations on all bookings.

BENEFITS OF BOOKING THROUGH OUR B2B PORTAL



Offering availability and rates for 700+ hotels across the UAE, Oman, and Jordan (Static and dynamic rates), as well as 100+ excursions and attractions, and multiple transfer options.



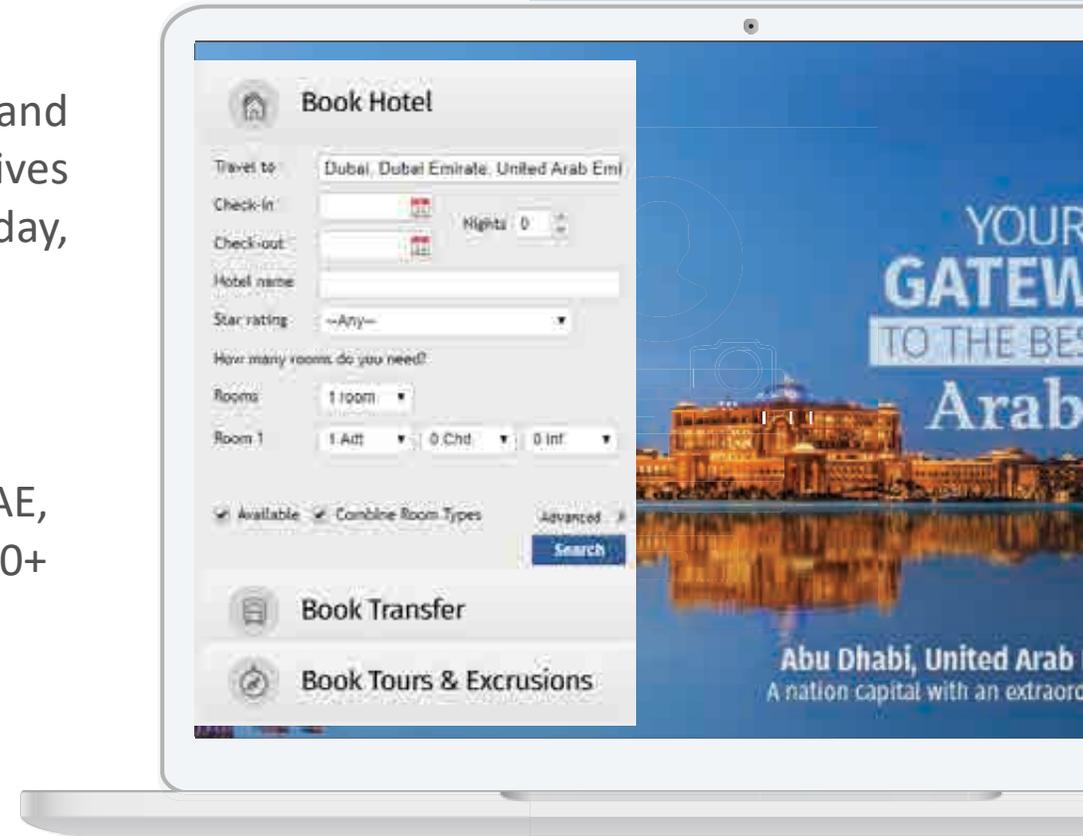
Dynamic search with less than 2-second response time



User-friendly interface with easy booking process



Complete support available.



* Jordan services will be available for booking starting September 7, 2019

OUR B2B TECHNOLOGIES

XML CONECTIVITY

Connectivity through a customized XML link allows our partners' systems to seamlessly transact with Desert Adventures, and source dynamic rates without the restrictions of release periods. Additionally, Desert Adventures has dedicated resources to provide the support needed in ensuring a smooth and efficient integration of the XML systems.

SEAMLESSLY TRANSACT WITH XML API



User-friendly, OTA-compliant web services integrated with partner booking systems



Dedicated resources provide support for customised XML connectivity



Minimal - zero investment required for set-up; powerful enough to connect with major OTA platforms



OUR DESTINATIONS



UNITED ARAB EMIRATES

Renowned for its opulent Arabian hospitality, the UAE is a land of contrasting landscapes – from awe-inspiring desert sands, to pristine beaches, to the iconic skylines that made it one of the most remarkable places to visit.



SULTANATE OF OMAN

A country of breathtaking natural beauty and thought-provoking history dating back well over 5,000 years, Oman is known as the Pearl of Arabia. This destination embodies the romance and mystique of Arabia.



KINGDOM OF JORDAN

Tucked away from towering skyscrapers and glitzy mega cities, Jordan is a captivating destination that has preserved some of the world's most significant historical wonders that represent several ancient civilizations and religions.

UNITED ARAB EMIRATES

...where the world connects.



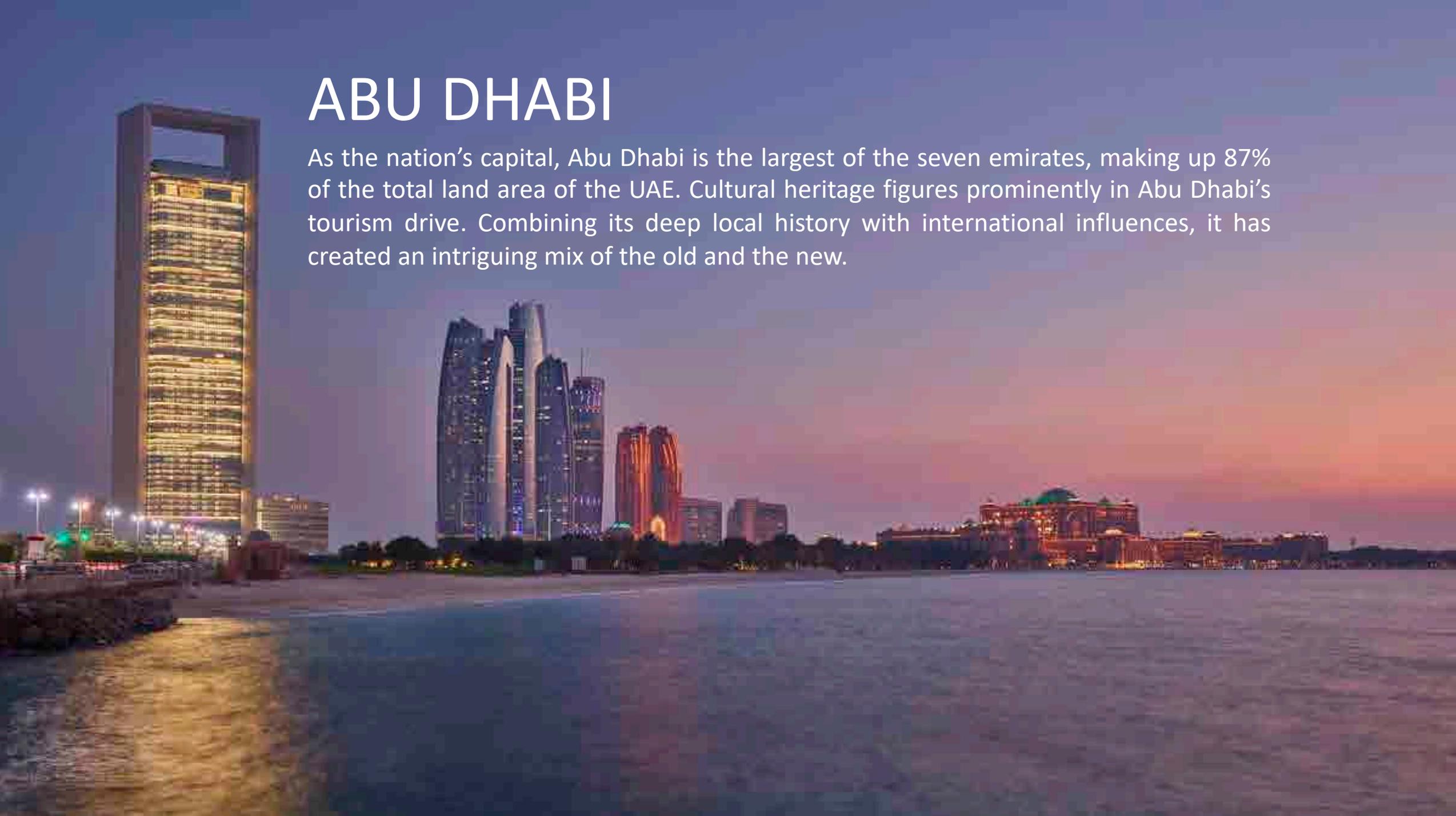
DUBAI

Dubai is currently one of the most connected cities in the world, with direct flight connections to over 140 destinations across the world. Every year the city unveils something new and wondrous, that makes coming back to this modern marvel even more exciting.



ABU DHABI

As the nation's capital, Abu Dhabi is the largest of the seven emirates, making up 87% of the total land area of the UAE. Cultural heritage figures prominently in Abu Dhabi's tourism drive. Combining its deep local history with international influences, it has created an intriguing mix of the old and the new.



RAS AL KHAIMAH

Making the most of its majestic mountains, Ras Al Khaimah is the newest and trendiest destination for thrilling adventure activities, and relaxing beach getaways. Its breath-taking coastlines, white beaches, and terracotta desert planes simply provide that calming serenity that some travelers desire for.



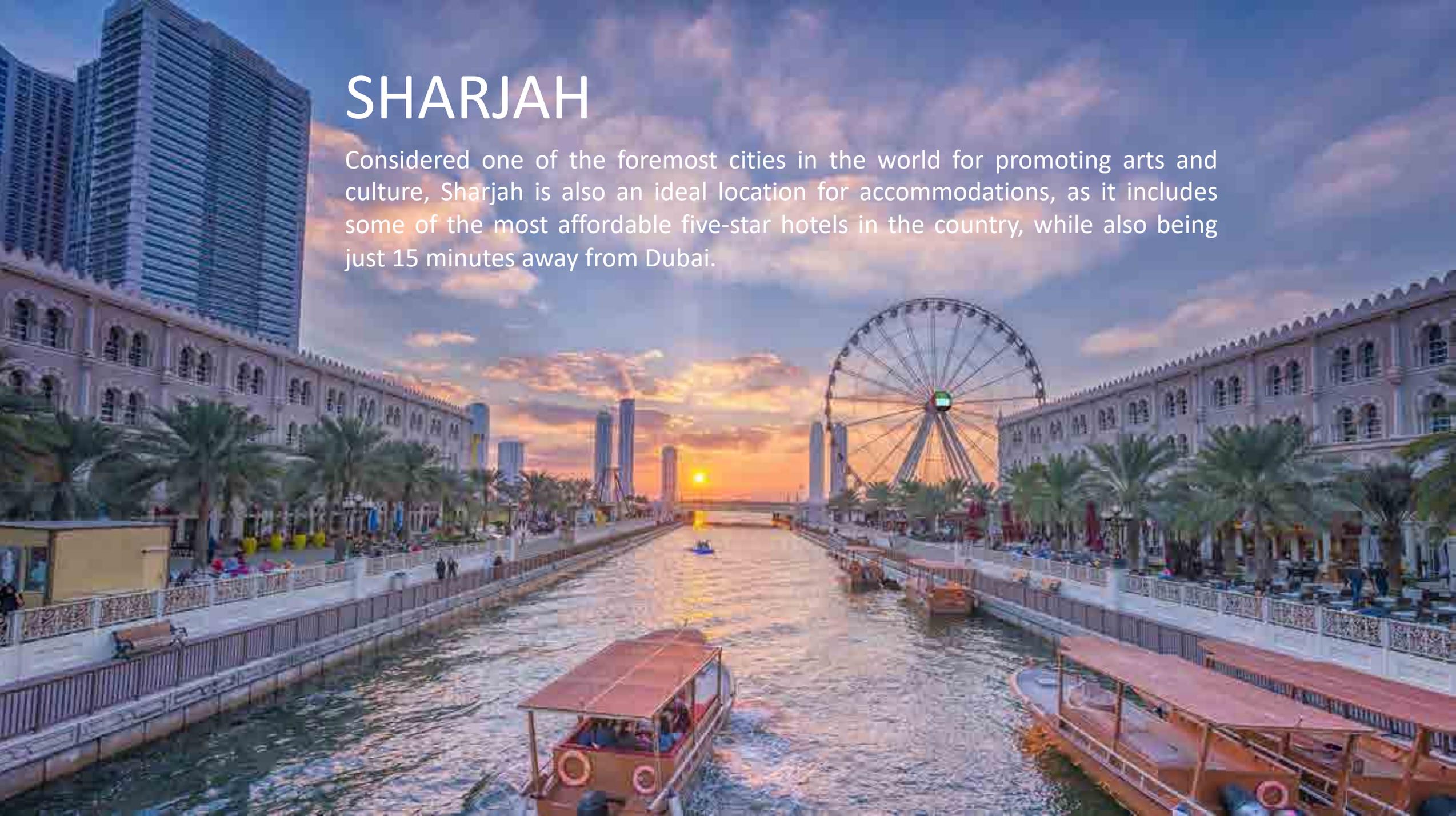
FUJAIRAH

Nestled between the Hajar Mountains and the Indian Ocean, Fujairah's picturesque views on the east coast of the UAE are unrivaled by any other Emirate. With the rise in several new luxurious properties that are taking advantage of the serene and natural surroundings, Fujairah has become a perfect destination for a quiet retreat.



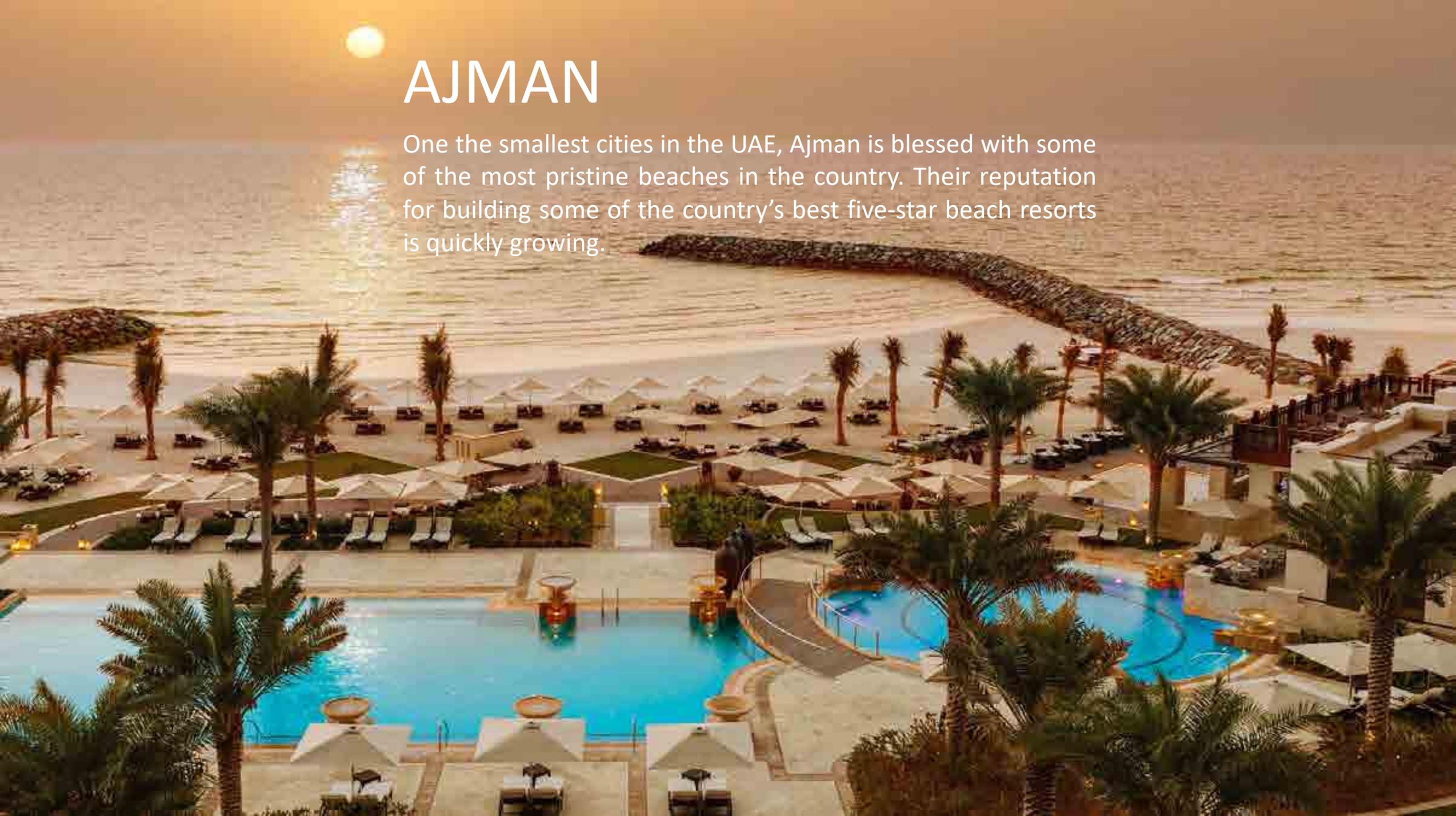
SHARJAH

Considered one of the foremost cities in the world for promoting arts and culture, Sharjah is also an ideal location for accommodations, as it includes some of the most affordable five-star hotels in the country, while also being just 15 minutes away from Dubai.



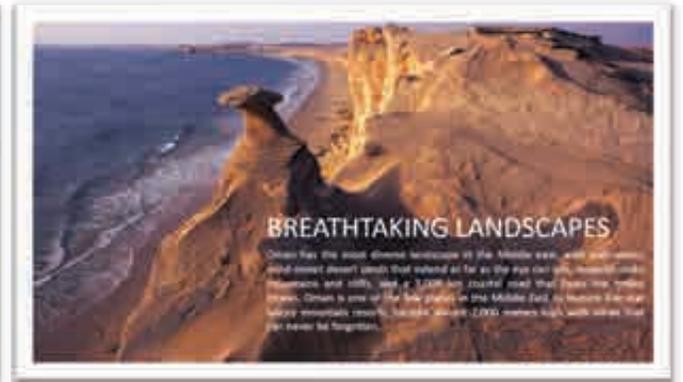
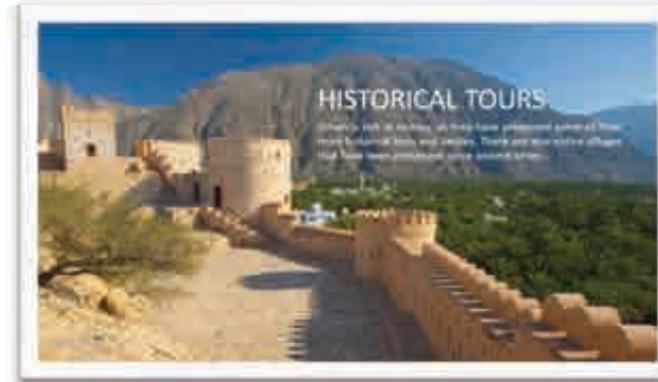
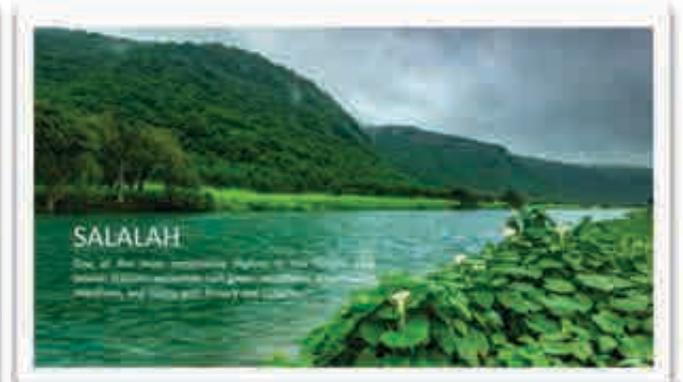
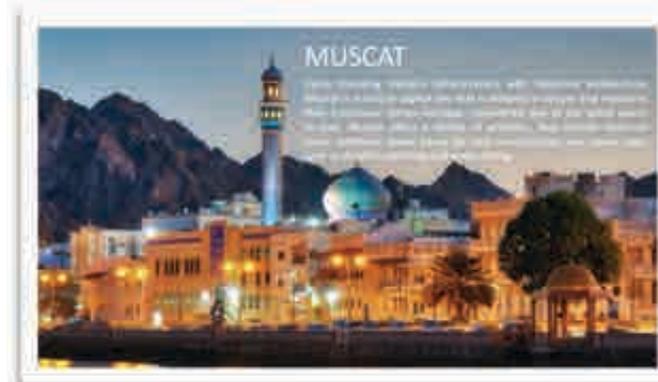
AJMAN

One of the smallest cities in the UAE, Ajman is blessed with some of the most pristine beaches in the country. Their reputation for building some of the country's best five-star beach resorts is quickly growing.



SULTANATE OF OMAN

...a step back in time



MUSCAT

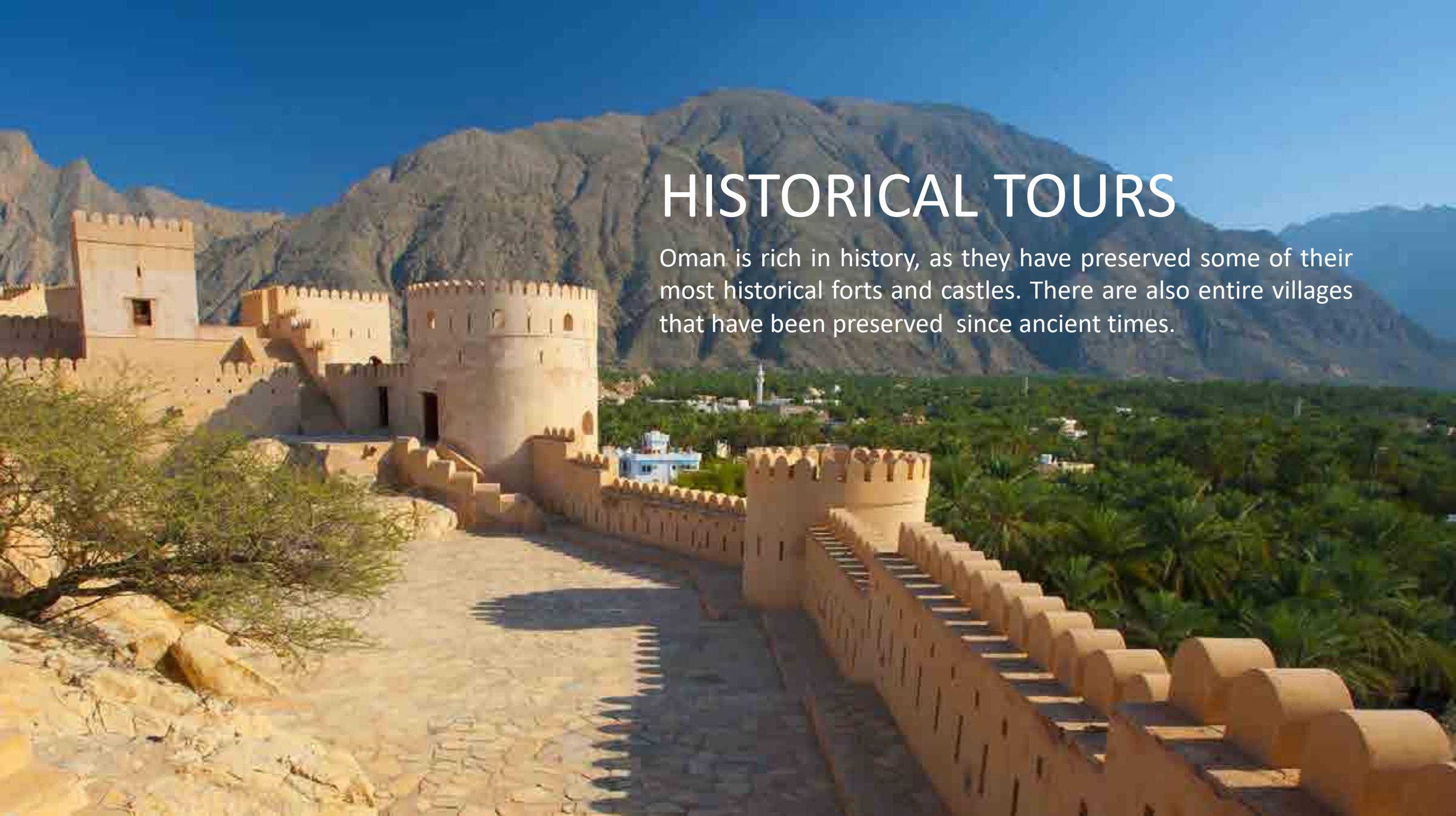
Easily blending modern infrastructure with historical architecture, Muscat is a unique capital city that is steeped in culture and maintains their traditional Omani heritage. Considered one of the safest places to visit, Muscat offers a variety of activities, that include historical tours, authentic Arabic Souqs for local merchandise, and nature tours such as dolphin watching and scuba diving.





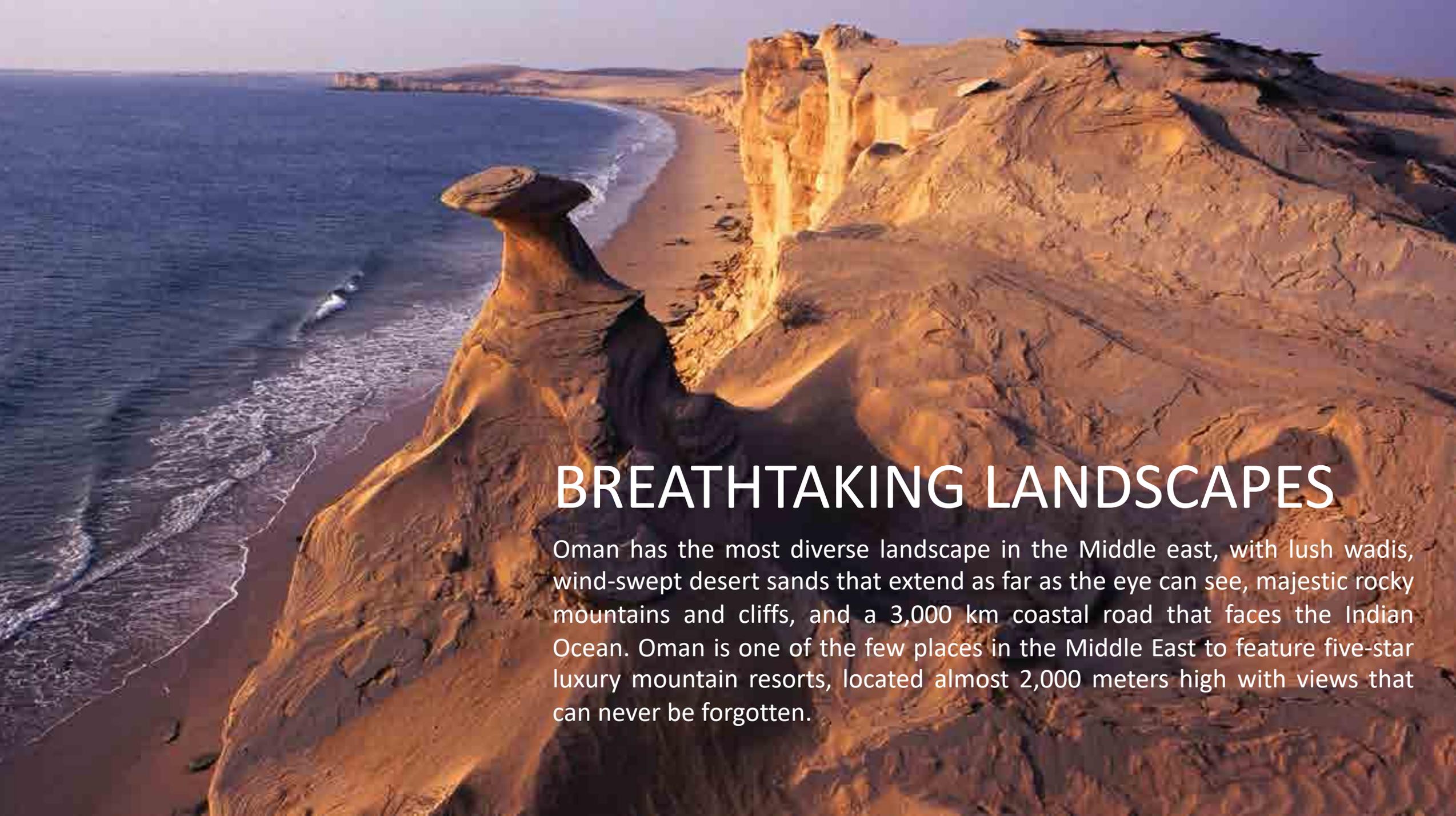
SALALAH

One of the most remarkable regions in the middle east, Salalah features incredible lush green mountains, breathtaking coastlines, and towns with history and culture.



HISTORICAL TOURS

Oman is rich in history, as they have preserved some of their most historical forts and castles. There are also entire villages that have been preserved since ancient times.

An aerial photograph of a coastal landscape in Oman. In the foreground, a large, weathered rock formation with a flat top stands on a sandy beach. To the left, the dark blue ocean meets the shore with gentle waves. In the background, a long, low cliffside extends along the coast, overlooking the sea. The sky is clear and blue.

BREATHTAKING LANDSCAPES

Oman has the most diverse landscape in the Middle east, with lush wadis, wind-swept desert sands that extend as far as the eye can see, majestic rocky mountains and cliffs, and a 3,000 km coastal road that faces the Indian Ocean. Oman is one of the few places in the Middle East to feature five-star luxury mountain resorts, located almost 2,000 meters high with views that can never be forgotten.



PETRA

A rose-red land half as old as time, the ancient city of Petra is one the seven wonders of the world, and a must-see at least once in a lifetime.

DEAD SEA

Renowned for its health and beauty benefits, the Dead Sea is one the most popular beach getaway destinations in the world.





WADI RUM

Featured in many Hollywood movies, including Star Wars, Wadi Rum is one of the most beautiful desert expanse in the world, which features incredible rock formations, not seen anywhere else in the middle east.

HERITAGE SITES

Jordan is home to over 10,000 UNESCO protected heritage sites, which can be seen .



BUILD YOUR NEXT ADVENTURE WITH US!

Reach out to one of our global representatives near you

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Or visit www.desertadventures.com



Celebrating **25 YEARS** OF ADVENTURES

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