

# **WHO WE ARE**

Desert Adventures is a leading Destination Management Company that showcases the best of the UAE, Oman and Jordan. Our 20 years of industry experience, local expertise and innovative B2B systems enable us to efficiently provide visa support and transport services, a wide offering of select hotel accommodations, and an exciting range of unique tours and excursions as well as pre-decided to tailor-made packages. We also take pride in the strong relationships we have built with key players of the global travel industry, including government and tourism authorities.

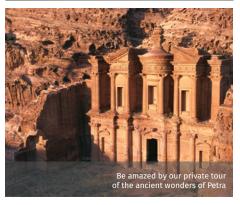
Our global reach includes representatives in UK & Ireland, Russia, Ukraine, Spain & Portugal, France & Belgium, USA & Canada, India, Brazil, Argentina as well as in German-speaking countries like Germany, Austria and Switzerland.

As the world's trusted gateway to Arabia, we are your reliable partner in creating exceptional destination experiences for Groups or FIT, VIP or Business Traveller.









# **WHY CHOOSE US**



Industry pioneer with more than 20 years of experience



Extensive product range at highly competitive rates



Local expertise and deep knowledge of destinations



Top seller of world-class hotel brands and attractions in our destinations



Solid Relationships with Government and Tourism Authorities



User-friendly B2B online booking platform, including the world's only live golf tee time booking engine



Multilingual staff comprising more than 20 nationalities



Rich and unique data content via web services (XML)



Strong buying power with global travel industry partners and suppliers



Excellent customer service

# **OUR SERVICES**



# **UNIQUE AND TAILOR-MADE PRODUCT PACKAGES**

We offer a full range of roundtrip and stopover programmes: from luxurious beach escapades and romantic retreats to fun family getaways and golf & sports holidays.

# **SPECIALTY TOURS AND EXCURSION**

A product of our local expertise and deep knowledge of the Great Arabia, our individual and group tours are tailored to give travellers extraordinary adventures: an experience of the Bedouin life, a private tour of Burj Khalifa and many more.





# **VISA SUPPORT**

Our strong working relations with government authorities enable us to efficiently process visa applications in time for guests' much-awaited holidays.

# **HOTEL ACCOMMODATION**

We work with the finest local and global hotel partners, allowing us to provide lodging options across all categories, depending on guests' preferences and requirements.





# **AIRPORT MEET & ASSIST / TRANSPORTATION**

Facilitating a smooth and memorable arrival experience, our multilingual representatives meets guests at the airport, hand them welcome kits and escort them to their pre-booked transfer vehicles. We offer transfers in a wide range of vehicle categories that can be booked prior to or during the stay.

#### **EVENT MANAGEMENT**

We have an excellent track record of handling events, which have included incentive arrangements with more than 500 participants for corporate brands like L'Oreal, Novartis and Amway, and huge sporting events like the Volvo Ocean Race 2014 in Abu Dhabi and another for the FC Barcelona.



# **OUR TEAM**





SAMIR MEHTA COO

**SALIM SIKANDER** 

**HEAD OF FINANCE** 

**VIBHORE CHAPRE** 

GENERAL MANAGER - INDIA OPERATIONS

**MOHAMED HAFEZ** 

DESTINATION SERVICES MANAGER

**RUPESH VYAS** 

OPERATIONS MANAGER

**SANDEEP BHANDARI** 

GROUPS MANAGER

**CARLOS IUAN** 

RESERVATIONS MANAGER

SALES & MARKETING DEPARTMENT

**LOAI ALNAJDAWI** 

GM IORDAN & OMAN

TAREK AL GHAR

DIRECTOR OF SALES - CIS, EE, GCC

**CHRIS FARRELL** 

DIRECTOR OF SALES - UK, EUROPE, SPORTS

**ALEX RODRIGUES** 

DIRECTOR OF SALES - SPAIN, PORTUGAL & AMERICAS

**NISHANTH RAI** 

MARKETING & PRODUCT DEVELOPMENT MANAGER

TEAM EMAIL ADDRESSES

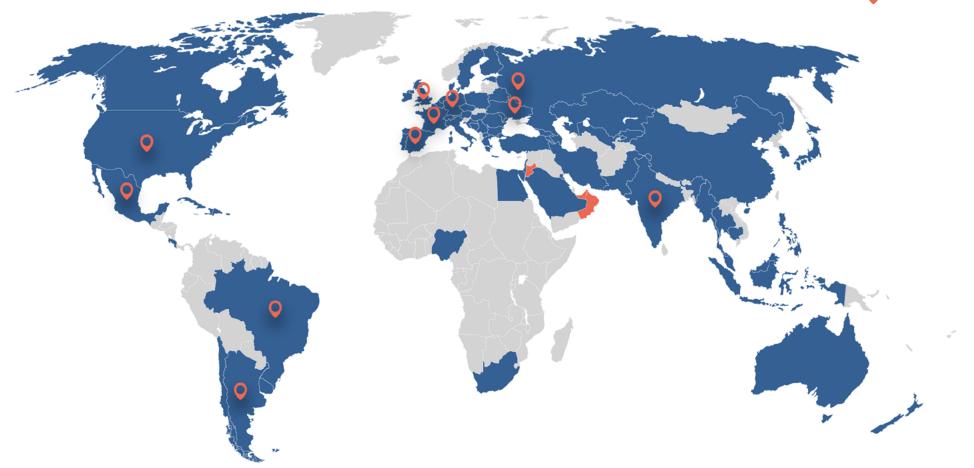
sales@desertadventures.ae oper reservations@desertadventures.ae

operations@desertadventures.ae AEDAT e uaecontracting@desertadventures.ae

AEDATexcursionsoffice@desertadventures.ae ures.ae marketing@desertadventures.ae

# **OUR REACH**





# **OUR OVERSEAS REPRESENTATIVES**

# **UK & IRELAND**

Jean Joseph Desert Adventures +44 (0) 777 584 7399 jean.joseph@desertadventures.ae

#### **USA & CANADA**

Renate Graham Graham International +1 702 531 5238 Renate@graham-international.com

# SPAIN & PORTUGAL Raul Cruz Tello

Raul Cruz Tello Travelling 3.0 +34 610 766 079 rcruz@travelling3.com

#### FRANCE & BELGIUM

Elke Menz Elke Menz Tourism Consulting +33 783 18 67 15 elke@emztc.com

#### RUSSIA

Alexander Redzhebov Unique Promotion + 7 966 355 35 57 alex.redzhebov@uniquepromotion.me

#### UKRAINE

Yulia Petrova Unique Promotion +38 066 733 72 82 kam5@desertadventures.ae

# **ARGENTINA**

Carlota D'Adamo International BTB +54 911 5041 8128 carlota.dadamo@internationalbtb.com

# BRAZIL

Rodrigo Tobias Ferreira TI Comunicações + 55 11 94978-8474 rodrigo@ticomunicacoes.com

# MEXICO

Gabriela Silva Amate Collection +52 1 55 3669 4461 gabriela.silva@amate-collection.com

#### **SOUTH EAST ASIA**

Barbara Sette Sette Reps +60 19 376 4637 barbara@settereps.com

#### **INDIA & ASIAN SUBCONTINENT**

Sajid Ahmed
Senior Key Account Manager
Desert Adventures
India +91 90257 43453
UAE +971 54 322 2411
sajid.ahmed@desertadventures.ae
OR
Moiz Joher
+91 92853 95252
moiz.rep@desertadventures.ae

# **YOUR GATEWAY** TO THE BEST OF **ARABIA**

# Desert Adventures Tourism - UAE (Head Office)

3rd Floor, Al Barsha Boutique Building, Al Barsha 1 P.O. Box 25488, Dubai, UAE Tel +971 4 450 4450 Fax +971 4 450 4451 info@desertadventures.ae

# Muscat Desert Adventures Tourism - Oman

Al Khawair, Shatti Al Qurum, Al Sarooj St. Way 3054, Villa 4321, P.O. Box 809, Muscat, PC:133 Tel +968 2469 1300 Fax +968 2460 1300 info.oman@desertadventures.com

# Desert Adventures Tourism - UAE (Abu Dhabi)

Office #246, Global Heritage Property Business Center, Hamdan Bin Mohammed street P.O. Box 45377, Abu Dhabi, UAE Tel +971 2 556 6155 Fax +971 2 556 6955 info@desertadventures.ae

# **Desert Adventures Tourism - Jordan**

5th floor, Bassam Abbasi Bldg 142, Office 503, Mecca Street P.O. Box 3688, ZIP Code 11821, Amman, Jordan Tel +962 (6) 551 1 755 Fax +962 (6) 551 1 781 info.jordan@desertadventures.com